2947030

### AGRESERVES LIMITED

FOR THE YEAR ENDED 31ST DECEMBER 1996

MARTIN & ACOCK CHARTERED ACCOUNTANTS NORWICH



#### DIRECTORS

John W Creer Karl F Keeler Keith Broadway Thomas Rueckert Clive Jolliffe

#### SECRETARY

Keith Broadway Thomas Rueckert

#### REGISTERED OFFICE

751 Warwick Road Solihull West Midlands B91 3DQ

#### REGISTERED NUMBER

2947030

#### REPORT OF THE DIRECTORS

The directors submit their annual report and the audited accounts for the year ended 31 December 1996.

#### RESULTS AND DIVIDENDS

The profit for the year, after taxation, amounted to £265,195.

#### REVIEW OF THE BUSINESS AND FUTURE DEVELOPMENTS

The company's principal activity during the year continued to be arable and dairy farming.

The company operates a policy of generating the highest profit feasible from efficient farming techniques utilising the latest technology whilst ensuring the appearance and upkeep of the farm land and buildings are maintained to a high standard.

This policy was successfully implemented this year with all crops performing on a par with, or above, expectations. As a result, the set up costs incurred in the period to 31 December 1995 have now been absorbed.

The directors are committed to maintaining the upward trend in the company's performance and are confident that the company will continue to be profitable in succeeding years.

#### DIRECTORS

The directors of the company during the year, and their interest in the share capital of the company were as follows:

	<u> 1996</u>	<u> 1995</u>
	£	£
John W Creer	_	-
Karl F Keeler	-	_
Keith Broadway	_	_
Thomas Rueckert	_	_
Clive Jolliffe	-	

Thomas Rueckert and Clive Jolliffe, who were appointed directors on 9 September 1996, retire from the board at the annual general meeting and, being eligible, offer themselves for re-election.

#### DONATIONS

The company made charitable donations of £371,393 (1995: £NIL) during the year.

#### AUDITORS

In accordance with Section 385 of the Companies Act 1985 a resolution proposing the re-appointment of Martin & Acock as auditors to the company will be put to the annual general meeting.

This report was approved by the Board on 24th September 1997.

C.R. Jolliffe Director

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#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- (i) select suitable accounting policies and then apply them consistently;
- (ii) make judgements and estimates that are reasonable and prudent;
- (iii) state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- (iv) prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## AUDITORS' REPORT TO AGRESERVES LIMITED PURSUANT TO SECTION 247B OF THE COMPANIES ACT 1985

We have examined the abbreviated accounts set out on pages 5 to 17 together with the financial statements of AgReserves Limited prepared under section 226 of the Companies Act 1985 for the year ended 31 December 1996.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts prepared in accordance with sections 246A(3) of the Act to the registrar of companies and whether the accounts to be delivered are properly prepared in accordance with those provisions and to report our opinion to you.

#### Basis of opinion

We have carried out the procedures we considered necessary to confirm, by reference to the audited financial statements, that the company is entitled to the exemptions and that the abbreviated accounts have been properly prepared from those financial statements. The scope of our work for the purpose of this report does not include examining or dealing with events after the date of our report on the full financial statements.

#### Opinion

In our opinion the company is entitled to deliver abbreviated accounts in accordance with section 246A(3) of the Companies Act 1985 and the abbreviated accounts on pages 5 to 17 are properly prepared in accordance with that provision.

Martin and Acock

MARTIN & ACOCK Chartered Accountants Registered Auditor

2 The Close Norwich NR1 4DJ

24 September 1997

## PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 1996

•		£	<u>1996</u> £		er 1994 to mber 1995 £
GROSS PROFIT	2		1,176,592		366,462
Machinery costs Administrative expenses		385,537 137,655		325,655 324,883	
			(523,192)	<del></del>	(650,538)
Other operating income			51,266		11,559
OPERATING PROFIT/(LOSS)	3	•	704,666	•	(272,517)
Profit on sale of Milk Quota Profit on sale of fixed assets Amounts written off investments Other interest receivable		26,325		-	
		15,186		9,145	
	11	(47,227)		_	
and similar income Interest payable and	6	11,569		3,983	
similar charges Charitable payment	7	(371,393)		(1,045) -	
			(365,540)		12,083
PROFIT/(LOSS) ON ORDINARY ACTIVITIES BEFORE					
TAXATION	2		339,126		(260,434)
Tax on profit/(loss) on ordinary activities	8		(73,931)		-
RETAINED PROFIT/(LOSS) FOR THE FINANCIAL	10		C 265 105		/260 424)
YEAR/PERIOD	18		£ 265,195	£	(260,434)

The company had no recognised gains or losses other than the profit/(loss) for the year/period as reported above.

Turnover and operating profit were derived wholly from continuing activities.

BALANCE S	HEET	AS AT 31	DECEMBER 1	1996	
	Note		996		995
TITLE ACCEPTE		£	£	£	£
FIXED ASSETS Intangible assets	9		320,514		295,427
Tangible assets	10		832,248		773,704
Investments	11		3,525,455		3,567,506
			· ,		
			4,678,217		4,636,637
CURRENT ASSETS	4.5	1 406 701		050 440	
Stocks		1,486,701		959,443 1,182,557	
Debtors Cash at bank and in hand	13	210,470 482,127		184,347	
Cash at bank and in hand		402,127		104,547	
		2,179,298		2,326,347	
CREDITORS: AMOUNTS FALLING					
DUE WITHIN ONE YEAR	14(	[1,135,383]	)	(1,490,751)	1
NET CURRENT ASSETS			1,043,915		835,596
NET CURRENT ASSETS			1,043,913		033,390
TOTAL ASSETS LESS CURRENT					
LIABILITIES			5,722,132		5,472,233
CREDITORS: AMOUNTS FALLING	;				
DUE AFTER MORE THAN ONE					
YEAR	14	-		32,667	
PROVISION FOR LIABILITIES					
AND CHARGES					
AND CHARGED					
Deferred taxation	15	17,371		_	
		<u> </u>	(17,371	)	(32,667)
		~	F 504 561	~	E 430 ECC
		£	5,704,761	£	5,439,566
CAPITAL AND RESERVES					
CAPITAL AND RESERVES		·			
Called up share capital	16	1,000,000		1,000,000	
Capital reserve		4,700,000		4,700,000	
Profit and loss account	18	4,761		(260,434)	)
			5,704,761		5,439,566
EQUITY SHAREHOLDERS'	10	~	E 704 761	~	E 420 E66
FUNDS	19	£	5,704,761	£	5,439,566

The directors have taken advantage of the exemptions conferred by Section B of Part III of Schedule 8 to the Companies Act 1985 on the grounds that the company is entitled to the benefit of those exemptions as a medium sized company.

The financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to medium sized companies.

C.R. Jolliffe Director

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#### CASH FLOW STATEMENT

### FOR THE YEAR ENDED 31 DECEMBER 1996

	1 <u>9</u>	996 £		er 1994 to ber 1995 £
<pre>Net cash inflow/(outflow) from operating activities</pre>		840,951	(	1,109,962)
Returns on investments and servicing of finance				
Interest received Interest paid	11,569 -		3,983 (1,045)	
Net cash inflow from returns on investments and servicing of finance		11,569		2,938
Investing activities Purchase of intangible fixed assets	(51,412)		(295,427)	
Receipts from the sale of intangible fixed assets Purchase of tangible fixed assets Receipts from sales of tangible fixed assets Purchase of investments	52,650		_	
	(272,847)	(	1,026,898)	ŀ
	59,075 (309,540)	(	171,752 3,258,056)	ı
Net cash (outflow) from investing activities		(522,074)	(	4,408,629)
Net cash inflow/(outflow) before financing		330,446	(	5,515,653)
Financing				
Issue of share capital Capital element of finance	-		1,000,000	
lease rental payments Funding provided by group	(32,666) -		4,700,000	
Net cash (outflow)/inflow from financing		(32,666)		5,700,000
Increase in cash and cash equivalents	£	ε 297,780 ————		£ 184,347

### NOTES TO THE CASH FLOW STATEMENT

	FOR THE YEAR	ENDED 31 DE	CEMBER	1996					
1.	RECONCILIATION OF OPERATIN PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES	G		199	<u>96</u> €		octobe: <u>Deceml</u> £		
	Operating profit/(loss) Depreciation charges Issue of free shares (Increase) in stock Decrease/(increase) in deb (Decrease)/increase in cre Donations	tors	(	704, 170, (5, 527, 972, 102, 371,	414 176) 258) 087 389)	(1, 1,	272,5 155,9 - 959,4 182,5 148,6	20 43) 57)	
	Net cash inflow/(outflow) operating activities	from	£	840,	951	£(1,	109,9	62) —	
2.	ANALYSIS OF CHANGES IN CAS				<u>96</u> £		ctober <u>Decemb</u> £	-	
	Balance at 1 January 1996 Net cash inflow			184, 297,			184,3	47	
	Balance at 31 December 199	96	£	482,	127	£	184,3	47	
3.	ANALYSIS OF THE BALANCES OF CASH EQUIVALENTS AS SHOWN BALANCE SHEET		<u>1996</u> £	<u></u>	19	95 £		ange year £	<u>.</u>
	Cash at bank and in hand	1	£ 482,12	27 £	184,		£ 297		
4.	ANALYSIS OF CHANGES IN FINDURING THE YEAR	Share	capita	 L	Loa		and fi	nance	è
	·		and l Reser <u>199</u> £				ease gation <u>1</u>	.s 995 £	
	Balance at 1 January 1996	5,700,000			65	5,33	3	_	
	Net cash (outflow) from financing Issue of shares Inception of finance	<del>-</del>	1,000	_ ,000	(32	2,66 -	6)	<del>-</del> -	
	lease contracts Funding provided by group	<del>-</del> -	4,700	,000		-	65 	,333	
	Balance at 31 December 1996	£5,700,000	£5,700	,000	£3:	2,66	7 £65	5,333	-1

#### NOTES TO THE ACCOUNTS

#### FOR THE YEAR ENDED 31 DECEMBER 1996

#### PRINCIPAL ACCOUNTING POLICIES 1.

As in previous years, the accounts are prepared in accordance with the historical cost convention and in accordance with applicable accounting standards. The following is a summary of the more important accounting policies used by the company.

- TURNOVER represents the total amount charged to customers for a) goods supplied and services rendered, excluding VAT.
- DEFERRED TAXATION is provided on the liability method on all b) timing differences, except for those which are not expected to reverse in the future.
- INTANGIBLE FIXED ASSETS. Milk quotas are stated at cost. c)
- TANGIBLE FIXED ASSETS are stated at cost less accumulated d) depreciation thereon.

DEPRECIATION on tangible fixed assets is calculated to write-off the cost less estimated residual value over the expected useful economic lives of the assets concerned. The principal annual rates used for this purpose, which are consistent with those of the previous year, are:

Farm building improvements and drainage	straight	line	over	5	to	20	years
Plant and machinery	straight	line	over	5	to	10	years
Motor vehicles	straight	line	over	3	to	10	years
Fixtures, fittings, tools and equipment	straight	line	over	5	yea	ars	

STOCKS are stated at the lower of cost and net realisable value. e)

Net realisable value is based on estimated selling price less further costs expected to be incurred to completion and disposal.

Assets obtained under FINANCE LEASES AND HIRE PURCHASE CONTRACTS f) are capitalised in the balance sheet and are depreciated over their useful lives or, in the case of finance leases, over the total lease term if shorter.

The interest element of the rental obligations is charged to the profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding.

Rentals paid under operating leases are charged to income on a straight-line basis over the lease term.

#### NOTES TO THE ACCOUNTS (CONTINUED)

#### FOR THE YEAR ENDED 31 DECEMBER 1996

- g) The costs of providing PENSIONS for employees are charged in the profit and loss account over the average working life of employees in accordance with the recommendations of qualified actuaries. Any funding surplus or deficit which may arise from time to time is amortised over the average working life of employees.
- h) AREA AID INCOME is recognised in the profit and loss account when the underlying crops are sold.

Set aside income is recognised on a receipts basis. This represents a change in accounting policy since 31 December 1995 when, for harvested crops which remained unsold, set aside was treated as deferred income in the balance sheet. The directors consider the revised policy does not have a material effect on the stated profit for the year.

2. GROSS PROFIT AND PROFIT/(LOSS) BEFORE TAXATION

These derive from the company's principal activity within the U.K.

3.	OPERATING PROFIT/(LOSS) IS STATED AFTER CHARGING	<u>1996</u> £		<u>1995</u> £
	Directors' remuneration Auditors' remuneration Depreciation Operating lease rentals:	43,558 8,000 170,414		- 10,000 55,920
	Plant and machinery Land and buildings	39,130 258,400		42,891 58,400
4.	DIRECTORS' REMUNERATION	<u>1996</u> £		<u>1995</u> £
	Salary Other emoluments (including	37,000		-
	pension contributions)	6,558		
		£ 43,558	£	_
		<del>-</del>		

Only one director received remuneration during the year.

5.	STAFF COSTS		<u>1996</u> £		<u>1995</u> £
	Wages and salaries Social security costs Other pension costs		363,030 24,207 18,075	- 2	78,608 23,217 14,996
		£	405,312	£ 3	16,821
	The average number of employees during the follows:	yea		made	
			<u>1996</u>		<u>1995</u>
	Farming Office and management		13 5		12 6
			18		18
6.	INTEREST RECEIVABLE AND SIMILAR INCOME		1996 £	-	1995 £
	Bank deposit accounts		11,569		3,983
		£	11,569	£	3,983
7.	INTEREST PAYABLE AND SIMILAR CHARGES		1996 £		1995 £
	Finance charges - hire purchase and finance leases		-		1,045
		£	_	£	1,045
8.	TAX ON PROFIT/(LOSS) ON ORDINARY ACTIVITIES		1996 £		<u>1995</u> £
•	Based on the profit for the year: Corporation tax Deferred taxation		56,560 17,371		- -
		£	73,931	- I £	
				_	

9.	INTANGIBLE ASSETS			<u>1996</u> £	<u>1995</u> £
	Milk Quota:				
	Balance at 1 January 1996 Additions Disposals			295,427 51,412 (26,325)	295,427 -
	Balance at 31 December 1996			£ 320,514 £	295,427
10.	TANGIBLE FIXED ASSETS		ldings and ovement £		Ē
	Cost At 1 January 1996 Additions Disposals		23,392 21,321 -	882,209 251,526 (60,850)	
	At 31 December 1996	£	44,713	1,072,885	1,117,598
	Depreciation At 1 January 1996 Provided during the		2,902	128,995	131,897
	year Eliminated on disposals		4,868 -	165,546 (16,961)	
	At 31 December 1996	£	7,770	277,580	285,350
	Net book value At 31 December 1996	£	36,943	795,305	832,248
	At 31 December 1995	£	20,490	753,214	773,704

#### 11. FIXED ASSET INVESTMENTS

FIXED ASSET INVESTMENTS	Shares in Subsidiary <u>Undertaking</u> £	Investments Total
Cost At 1 January 1996 Additions Professional fees written off	3,567,506 - (47,227)	- 3,567,506 5,176 5,176 - (47,227)
At 31 December 1996	£ 3,520,279	5,176 3,525,455
Net book value		
Listed in UK Unlisted	£ 3,520,279	5,176 5,176 - 3,520,279
At 31 December 1996	£ 3,520,279	5,176 3,525,455
Unlisted	3,567,506	- 3,567,506
At 31 December 1995	£ 3,567,506	- 3,567,506

In the opinion of the directors the aggregate value of the company's investment in subsidiary undertakings is not less than the amount included in the balance sheet.

Market value of listed investments:

The market value of listed investments as at 31 December 1996 was £6,563 (1995: £Nil).

#### NOTES TO THE ACCOUNTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 1996

#### 11. FIXED ASSET INVESTMENTS (CONTINUED)

The company holds more than 10% of the share capital of the following companies:

Country of

incorporation/ registration Shares held Class %

Company

Subsidiary undertakings

Hallsworth

(Farmland Trust) Ltd

England and Wales

Ordinary 100

Hallsworth (Farmland Trust) Limited which has a coterminous year end had the following capital and reserves and result for the financial year ended 31 December 1996.

Capital and reserves Loss for the year £2,928,745 £ (15,265)

The accounts present information about the company as an individual undertaking and not about its group, as the company has taken advantage of the exemption provided by section 248 of the Companies Act 1985 not to prepare group accounts.

#### 12. STOCKS 1995 1996 £ £ 340,371 722,935 Stored crops 144,178 168,899 Consumables 457,192 335,215 Cultivations 49,337 56,338 Heifers 88,338 83,341 Dairy Herd £ 1,486,701 £ 959,443 1995 <u> 1996</u> £ 13. DEBTORS Due within one year: 122,695 258,911 Trade debtors 841,713 47,206 Amounts owed by group undertakings 26,766 81,633 Other debtors 13,803 300 Prepayments and accrued income £ 210,470 £ 1,182,557

#### 14. CREDITORS

	~	due within e year	Falling du	
	<u> 1996</u>	199 <u>5</u>	1996	1995
	£	£	£	£
H P and finance leases	32,667	32,666	_	32,667
Trade creditors	34,397	50,619	_	-
Amounts owed to parent undertaking and fellow				
subsidiary undertakings	624,352	802,548	_	
Corporation tax	56,560	-	_	-
Other taxes and social				
security costs	47,799	7,890		-
Other creditors	39,854	326,271	_	-
Accruals	299,754	270,757	-	
_		<del></del>		<del></del>
£ 1	,135,383	£ 1,490,751	£ –	£ 32,667
<u> </u>				

Obligations under finance leases and hire purchase arrangements are secured on the underlying assets.

#### 15. DEFERRED TAXATION

Provision has been made for the full potential liability, as follows:

Deferred taxation provided in the accounts, and the amounts of deferred taxation for which provision is not made, are as follows:

	Amounts							
		not	prov	rided	Provision			
		<u> 1996</u>		1995		<u> 1996</u>		<u> 1995</u>
		£		£		£		£
Capital allowances in advance of depreciation	£		£	-	£	17,371	£	-

			<u> 1996</u>		<u> 1995</u>
16.	SHARE CAPITAL		£		£
	Authorised Ordinary shares of £1 each	£	2,000,000	£	2,000,000
	Allotted, called up and fully paid Ordinary shares of £1 each	£	1,000,000	£	1,000,000
17.	CAPITAL RESERVE		1996 £		<u>1995</u> £
	At 1 January 1996 and at 31 December 1996	£	4,700,000	£	4,700,000
18.	PROFIT AND LOSS ACCOUNT		<u>1996</u> £		<u>1995</u> £
	At 1 January 1996 Profit/(loss) for the year/period		(260,434 265,195		(260,434)
	At 31 December 1996		£ 4,761	£	(260,434)
19.	RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS		<u>1996</u> £		<u>1995</u> £
	Profit/(loss) for the financial year/period New share capital subscribed Funding provided by group		265,195 - -		(260,434) 1,000,000 4,700,000
	Net addition to shareholders' funds Opening shareholders' funds		265,195 5,439,566		5,439,566
	Closing shareholders' funds	£	5,704,761	£	5,439,566

### NOTES TO THE ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 1996

1995 1996 Land and Land and Buildings Other Buildings Other £ £

#### 20. OPERATING LEASES

The company is committed to making the following payments in the coming year in respect of commitments which expire: After more than five years £ 258,757 £ - £ 258,400 £ -

#### 21. PENSION COMMITMENTS

The company is part of a group scheme operating a pension plan based on final pensionable earnings. The assets of the Plan are held in a separate trustee administered fund. Contributions charged to the revenue account are calculated so as to spread the cost of pensions over the employees' working lives with the company. The contributions are determined by a qualified actuary using the projected unit method.

The latest actuarial valuation of the Plan was as at 1 January 1994. The assumptions having the most significant effect on the valuation results were that investment returns would be 9% and that pensionable earnings increases would average 7.5%pa. valuation showed that the market value of the Plan's assets was £4,851,000 and that the actuarial value of those assets represented 107% of the benefits that had accrued to members, after allowing for expected future increases in pensionable earnings.

The pension charged for the period was £18,075, which included allowance for the amortisation of experience surpluses. These are being recognised over 12 years, the average remaining service lives of employees.

#### 22. ULTIMATE PARENT UNDERTAKING

The company's ultimate joint parent undertakings are the Corporation of the President of the Church of Jesus Christ of Latter-Day Saints and the Corporation of the Presiding Bishopric, both corporations being incorporated in the State of Utah.

#### 23. APPROVAL OF FINANCIAL STATEMENTS

These financial statements were approved by the board of directors on 24th September 1997.